

SHOULDER ARTHROSCOPY INSTRUMENT SYSTEM

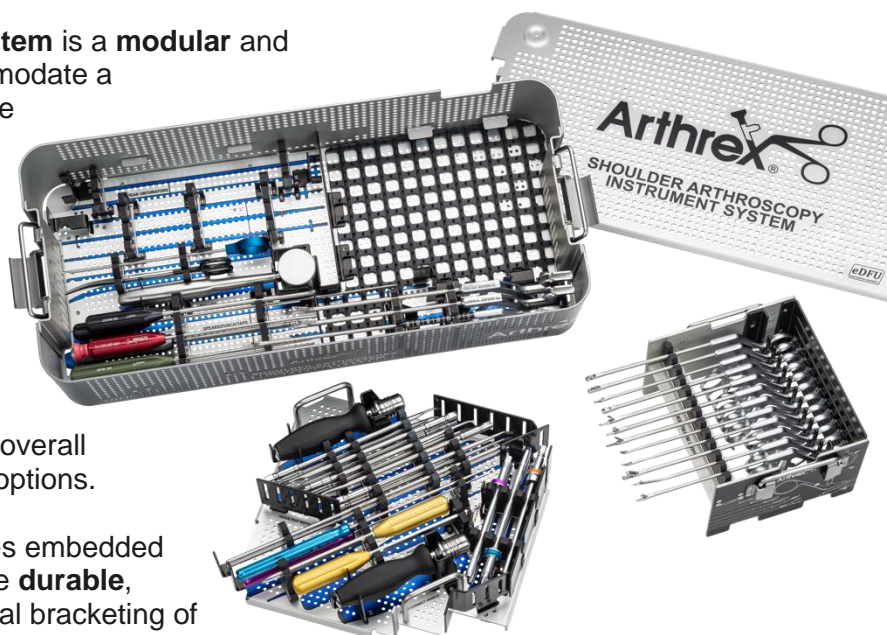
PRODUCT OVERVIEW

The new **Shoulder Arthroscopy Instrument System** is a **modular** and **customizable** instrument system that can accommodate a comprehensive selection of instruments to facilitate arthroscopic shoulder repairs. The configured set (**AR-8405S**) contains a selection of the latest and most popular instruments as determined by leading upper extremity surgeons and technology consultants. It is further configurable to fit your customers' personalized needs and instrument preferences.

A new **quick-connect** system for portal dilation, cannula insertion, and tissue preparation reduces overall weight and saves space for additional instrument options.

The updated, autoclavable aluminum case features embedded ink coloring and new silicone bracketing for a more **durable**, **harder wearing** case versus anodization and metal bracketing of the previous design.

This new system is **organized to flow with the procedural steps** of arthroscopic shoulder surgery (instruments required first are accessible on the top level) and has **two removable caddies**: one for hand instruments, and another to hold the new quick-connect joint access and tissue preparation attachments. The inclusion of a generous **pin mat** allows even more flexibility in instrument choice.

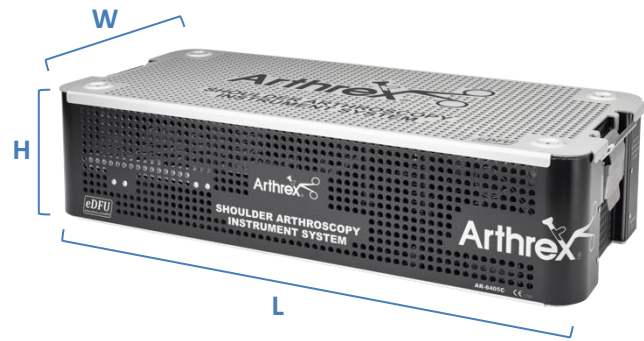


KEY FEATURES AND BENEFITS

- **Modular**—optimized layout with separate caddies (joint access and tissue prep, hand instrument caddies).
- **Efficient**—organized in order of procedural steps (joint access and tissue prep on top level). Dedicated spot for a mallet and FiberWire™ scissors, just add pick-ups and needle driver to the pin mat—all you need for a case!
- **Customizable**—accommodates individual preferences and needs, with a pin mat for more flexibility.
- **Light and Compact**—new quick connect system removes the additional weight of heavy handles and saves space for even more options. Double stack slots can be used to add more spots or hide unused spaces.
- **Durable**—embedded ink resists discoloring/fading; silicone brackets won't bend out of shape.

TECHNICAL PEARL

- **Case Dimensions:** the case is designed to fit within standard sterilization pans and has drop handles to make it easier to lift out.
External case: **21.3 in. L x 9.7 in. W x 5.1 in. H**



- **Quick-Connect Handle and Attachments:** ensure the modular attachments are properly seated for a firm/rigid connection. The tissue prep instruments have a laser line, and the obturators have a collar for reference. Note that the attachments will still connect but will feel loose if improperly seated.



- **Optimal Fit:** images on the floor of the caddies and tray give guidance on how instruments should be placed in each location for optimal fit. Pay attention to directionality, especially in the cannula obturators and tissue prep attachment spaces. Many sections have a double-layer bracket design that allows for more instrument choices or hides unused spots rather than taking up valuable footprint.



- **Note:** wishbone instruments do not fit in the hand instrument caddy at this time, but the pin mat can accommodate a few if needed.

New Caddy

Old Tray

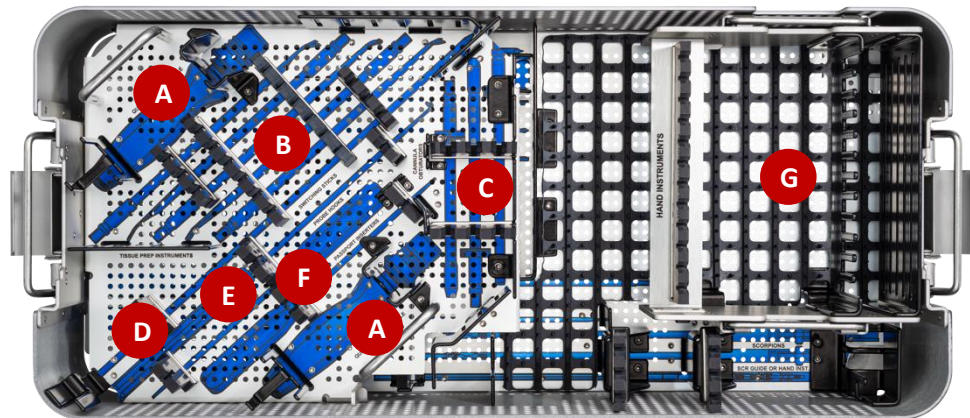


SET LAYOUT

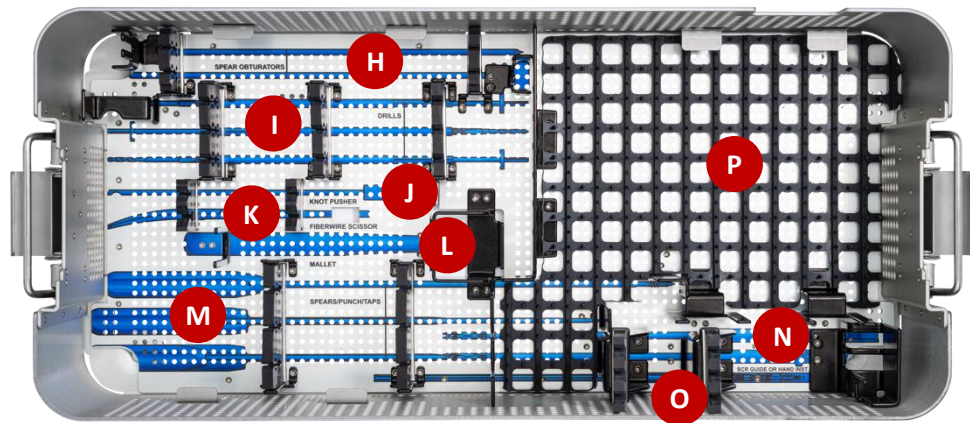
- The instrument layout has been carefully considered to allow maximum flexibility.
- Section “H” can handle T-handled punches; section “M” has a row for longer punches and taps (ie, 2.6 FiberTak® punch, 3.9 punch/tap, etc); and slot “O” was included to fit a 13th hand instrument outside of the caddy–this space is long enough for the SCR measuring guide or a hip-length grasper.
- Dedicated spots for FiberWire® scissors and a mallet add the convenience of not having to open additional trays.

Top Tray and Hand Instrument Caddy

Map	Section	Holds
A	QC Handle	2
B	Tissue Prep	10
C	Cannula Obturators	6
D	Switching Sticks	2
E	Probes/Hooks	2
F	PassPort Inserters	3
G & O	Hand Instruments	12+1
H	Spear Obturators	4
I	Drills	6
J	Knot Pushers	1
K	Scissors	1
L	Mallet	1
M	Spears/Punches/Taps	6
N	Scorpions	2
P	Pin Mat	N/A



Bottom Tray



SALES TOOLS AND RESOURCES

- **Customer Promotion (PRO238) –**
 - Account Purchases: 2 each of AR-2005NR (quick-connect handles) and any combination of 10 each of the tissue prep or cannula obturators
 - Account Receives: AR-8405C (Shoulder Arthroscopy Instrument System case) at no charge
- **AGU Product Demo Video ([Click Here](#))** – product management review of all the changes, features, and benefits.
- **Animation and Product Brochure** (available soon!)
- **Business Portal Template** – available for ease of quoting and order creation (includes a “Master Set” equivalent configuration filled with all the latest instruments, punches, guides, etc.). See below for instructions.
- **Agency Purchase Terms** – contact your Sales Intelligence contact for assistance with larger purchases.

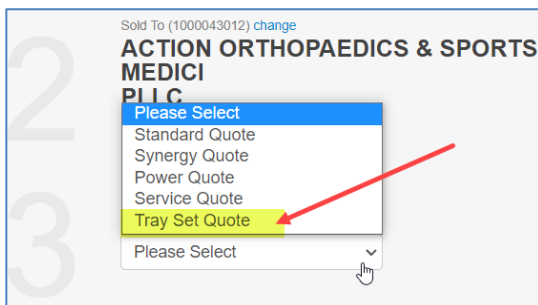
ORDERING INFORMATION

Part Number	Product Description	Stocking	LSP
New Case:			
AR-8405C	Shoulder Arthroscopy Instrument System Case	\$2,700	\$4,500
New Quick-Connect Handle:			
AR-2005NR	Quick-Connect Handle, small, non-ratcheting	\$795	\$1,325
New Tissue Prep Attachments:			
AR-1345-15	Tissue Elevator, 15° down	\$425	\$709
AR-1345-1530L	Tissue Elevator, 15° down, 30° left	\$425	\$709
AR-1345-1530R	Tissue Elevator, 15° down, 30° right	\$425	\$709
AR-1345-30	Tissue Elevator, 30° down	\$425	\$709
AR-1345-DR	Debridement Rasp	\$425	\$709
AR-1345-LC	D-Curette, 5.4 mm	\$425	\$709
AR-1345-MR	Ball Tip Rasp, 40°	\$425	\$709
AR-1345-P	Chondro Pick, angled	\$425	\$709
AR-1345-RC	Curette, Round, double-sided, 5.4 mm	\$425	\$709
AR-1345SE-15	Elevator, Standard, 15°	\$425	\$709
AR-1345SE-30	Elevator, Standard, 30°	\$425	\$709
New Cannula Obturators:			
AR-6531Q	Reusable Obturator for AR-6530, AR-6530N, or AR-6566 (gold, 8.25 mm x 7 cm cannulas)	\$375	\$625
AR-6536Q	Reusable Obturator for AR-6535 (green, 6 mm x 7 cm cannulas)	\$375	\$625
AR-6541Q	Reusable Obturator for AR-6540 or AR-6575-09 (blue, 8.25 mm x 9 cm cannulas)	\$375	\$625
AR-6546Q	Reusable Obturator for AR-6545 (red, 6 cm x 9 cm cannulas)	\$375	\$625
AR-6549Q	Reusable Obturator for AR-6550, AR-6567, AR-6570, or AR-6570F (purple, 7 mm x 7 cm cannulas)	\$375	\$625
AR-6563Q	Reusable Obturator for AR-6560, AR-6562, AR-6564, or AR-6560F (orange, 5.75 mm x 7 cm cannulas)	\$375	\$625

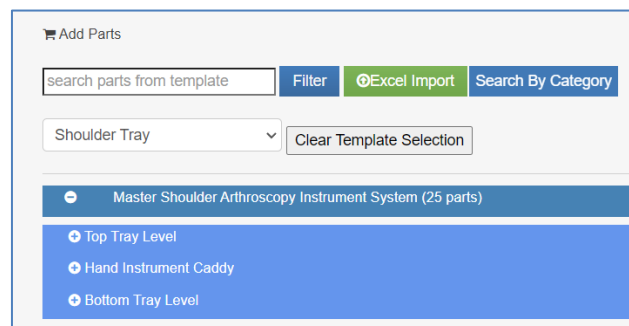
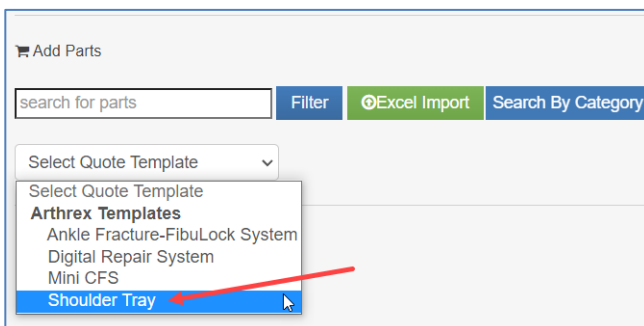
Part Number	Product Description	Stocking	LSP
Configured Set:			
AR-8405S	Shoulder Arthroscopy Instrument System	\$23,206	\$38,677
	Includes:		
AR-10000	Hook Probe, 5.4 mm tip w/ 5 mm markings		
AR-11794L	Suture Cutter, open-ended, left notch		
AR-11796	FiberWire® Scissor		
AR-12250	Suture Cutter, 4.2 mm, straight		
AR-12540	Suture Retriever, ø3.4 mm, straight		
AR-1305	Knot Pusher, closed end		
AR-13250	FiberTape® Cutter		
AR-1345-DR	Debridement Rasp		
AR-1345-RC	Ring Curette		
AR-1345SE-15	Elevator, 15°		
AR-1345SE-30	Elevator, 30°		
AR-13971SR	FiberTape KingFisher® Suture Retriever		
AR-13974SR	FiberTape Retriever w/ SR handle		
AR-13975SR	FiberWire Grasper w/ SR Handle		
AR-13999MF	FastPass Scorpion™ SL Suture Passer		
AR-1927PB	Punch for 5.5 mm Corkscrew FT and 4.75 mm and 5.5 mm SwiveLock® Anchors		
AR-2005NR	Quick-Connect Handle (2 of each)		
AR-2966	Mallet		
AR-3026	Extra Long Switching Stick, 4 mm (2 of each)		
AR-6531Q	Reusable Obturator (Gold) for AR-6530, AR-6530N, or AR-6566		
AR-6536Q	Reusable Obturator (Green) for AR-6535		
AR-6541Q	Reusable Obturator (Blue) for AR-6540 and AR-6575-09		
AR-6549Q	Reusable Obturator (Purple) for AR-6550, AR-6567, AR-6570, or AR-6570F		
AR-6563Q	Reusable Obturator (Orange) for AR-6560, AR-6562, AR-6564, or AR-6560F		
AR-6592-08PI	PassPort Button™ Cannula Inserter, 8 mm		
AR-6592-10PI	PassPort Button Cannula Inserter, 10 mm		
AR-8405C	Case		

BUSINESS PORTAL TEMPLATE

- When creating a new quote - select quote type as “Tray Set Quote”



- To add parts to the quote, select the template “Shoulder Tray” and add parts from the template



Loren Crook

Sr. Product Manager, Shoulder & Elbow